

Plastipack Ltd Questionnaire

We thank you for taking the time to complete this questionnaire; this will help us to build a better picture of your company and your aspirations in fabricating swimming pool bubble cover materials. Any information you give us will be treated in strict confidence.

How did you hear about us? (tick all that apply)	Before the exhibition – if so how/where?	
	At the exhibition – in the new product area	
	At the exhibition – in Euro Spa Pool News	
	At the exhibition – in the Exhibition Catalogue	
	At the exhibition – saw the stand	
	At the exhibition – other (please explain)	

Company information	
Company Name:	
Company Address:	
Do you have any other locations? If so please give details	
Company registration No:	
NIF/VAT Number:	
Tel No:	
Fax No:	
Website:	
Do you sell online?	
Primary contact name:	
Email address:	
Contact/s for orders if different from above:	

The market	
How long has the company been trading for?	
What industries do you work in? <i>i.e. swimming pool covers, all swimming pool materials, membrane covers</i>	
Do you currently fabricate bubble	

cover material?	
What are your market segments? <i>i.e. trade supplier, retail supplier, end user</i>	
What is your geographical market coverage?	
Would marketing support be of interest to you?	

Bubble cover material	
What colours do you purchase?	
What grades do you purchase?	
What widths and lengths do you purchase?	
What weld edge do you purchase?	

Ordering	
What quantities do you require?	
What % of your total bubble cover material is this?	
How frequently do you make orders?	
Is your market seasonal? When are your peak months?	
For transportation do you require Ex Works or Delivery?	
What currency would you like to be invoiced in?	

Other information	
Who are your current bubble cover material suppliers?	
What has made you source a new bubble cover material supplier?	
Are you considering any other suppliers?	